



THE POWER OF THE POSITIVE SALES MIND: HOW TO CONVINCING YOURSELF YOU ARE THE BEST SALES PROFESSIONAL IN THE WORLD EVEN WHEN THINGS ARE NOT WORKING

Michael Leppo

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Whether you are new to sales or have been selling for a while there is one inevitable fact; you will have moments when nothing is working.

You can call these moments; slumps, bad luck, lack of confidence or skill, or a combination of all of the above.

No matter what you can it the surest way to overcome these things is by believing in yourself. The sooner you believe in yourself the sooner you will start to turn things around and become hugely successful.

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