



It's Not All About "Me": The Top Ten Techniques for Building Quick Rapport with Anyone

Robin Dreeke

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Despite the age-old saying, individuals everywhere still have a hard time realizing that it's not all about them. Robin Dreeke uses his research and years of work in the field of interpersonal relations and behavior to help readers focus on building relationships with others in "It's Not All About Me: The Top Ten Techniques for Building Quick Rapport with Anyone".

Dreeke has used the techniques listed in "It's Not All About Me" with skilled professionals within the law enforcement community as well as with sales professionals, educators and individuals across the country and world. He knows the information provided will apply to business professionals of all sectors, those just entering the workforce and those leading companies.

"It's Not All About Me" offers readers a look into the human mind, explaining how it really works. From reading body language to massaging egos in order to learn more information, Dreeke provides techniques he's tested and mastered when it comes to building rapport with others.

In some aspects, Dreeke's "It's Not All About Me" is about the individual and his wants, goals, desires and dreams. The 10 techniques covered in this guide will help readers achieve their goals by treating others well and placing communal wants and needs above individual ones. Dreeke believes the short and simple nature of his guide to building rapport makes the points easy to understand and adapt to one's life.

** Warning, the content of this book is so effective that the reader should think carefully about how it is used. Dreeke does not endorse or condone the malicious use of these skills. **

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